

# Press Release



Techno-Contact is very proud to announce that a new elite IT physical layer business division has been created. Headed up by well-respected local Data Center Expert Jesse Singfield.

Techno-Contact elite will focus on the sales and support of the complete Schneider line of critical power and cooling product, software, and service offerings (namely APC, MGE, Netbotz and Struxureware brands).

Both in-house and onsite expertise are now available to all Techno-Contact customers and business partners to design, supply, and integrate these elite solutions into their IT applications, as well as critical industrial processes.

“Our team is very excited about this targeted expansion of our unique business model which to date was mainly recognized in critical facility Grey Space; Techno-Contact elite now moves strategically into the White Space.

A true “Solutionist”, Jesse has more than 25 years’ experience working with APC products, and has an advanced understanding of their data center & server room solutions.”

– Gilles Lemay, VP Sales & MTKG,  
Techno-Contact inc.

Techno-Contact, founded in 2003, is a fully authorized Schneider Electric partner. Our mission; “Using a consultative sales approach, become a strategic technical and business resource for our customers in the following markets: Industry, Data Centers and Energy Efficiency.”



**Solutionist** for *IT* infrastructure

**Solutions + design:**

- UPS and power distribution
- Precision cooling
- DCIM
- Preventative maintenance services
- Data center optimization